

Ardham Technologies, Inc.

Response to Region 4 ESC RFP 19-09 Software Solutions and Services

Summary of pricing by category

Category	Discount off list %
A/V Accessories	33%
Adapters & Interfaces	5%
Antivirus	13%
Ardham Managed Services	15%
Ardham Professional Services	15%
Audio Devices	6%
Backup	10%
Bar Code Scanners	18%
Batteries (Non UPS)	19%
Batteries (UPS)	10%
Blade Servers	10%
Bridges & Routers	5%
Business & Productivity	6%
Cables/Adapters	25%
Camcorders	2%
Camera Accessories	35%
Cameras & Camcorders	19%
Car Audio & Video	60%
Chassis & Cabinets	5%
Cleaning Supplies	22%
Communication	14%
Conversion	60%
Cooling & Racks	20%
Creativity/Graphic/Publishing	1%
Desktops & Workstations	2%
Development Tools	2%
Digital Cameras	21%
Disk Drives	5%
Dry Erase Equipment & Supplies	60%
Entertainment / Education	9%
Fax Machines	10%
Flash Memory	24%
Generators	10%
Hard Drives	10%
Home Audio & Video	25%
Hubs & Switches	10%
Intranet / Web	60%
Inverters	40%

Keyboards & Keypads	11%
KVM	5%
Laminating Equipment	61%
LAN & WAN Modules	20%
Line Conditioners	31%
Media	29%
Memory	15%
Mice & Pointing Devices	11%
Mobile Accessories	41%
Mobile Devices	15%
Mobile Plans	50%
Monitoring Devices	10%
Monitors & Displays	5%
Motherboards	5%
Multifunction	15%
Navigation	2%
Network Adapters	20%
Network Appliance & Devices	5%
Network Modules	20%
Network Storage Servers	10%
Networking Accessories	20%
Notebooks & Tablet PCs	3%
Online Support	6%
Operating Systems	2%
PBX Hardware	13%
Peripherals	20%
Phones	20%
Point of Sale	5%
Portable Audio & Video	16%
Power Adapters (Other)	24%
Power Enclosures	33%
Power Strips	35%
Power Supplies	15%
Printers	10%
Processors	15%
Projector Accessories	24%
Projectors	20%
Reference / Data	6%
Reference Material	65%
Scanners	16%
Security	10%
Serial I/O	35%
Servers	10%
Services/Support CE	15%
Services/Support Computer	5%
Services/Support Networking	1%
Services/Support Other	14%

Services/Support Printers	5%
Services/Support Scanners	10%
Services/Support Software	1%
Services/Support Storage	5%
Software Networking	5%
Speakers	16%
Storage Accessories	15%
STORAGE ADAPTERS	10%
Storage Arrays	10%
Storage Enclosures	10%
Surge Suppressors/Isolators	36%
Surveillance	5%
System	5%
Tablets & eReaders	5%
Tape Autoloaders & Drives	15%
Telephony	20%
Telephony Accessories	25%
Televisions	16%
Testing Equipment/Tools	29%
Third party services	5%
Training Courses	5%
Training Courses (Online)	5%
Transceivers & Multiplexers	30%
UPS Accessories	10%
UPS Systems	15%
Utilities	10%
Virtualization	2%
WAN & Remote Access	20%
Web Cameras	16%
Wireless Products (Non networking)	20%